

Message Text

UNCLASSIFIED

PAGE 01 NAHA 00524 170820Z

20

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 013527

P 170715Z OCT 75
FM AMCONSUL NAHA
TO USDOC WASHDC UNN
INFO SECSTATE WASHDC 1886
AMEMBASSY TOKYO

UNCLAS NAHA 524

E.O. 11652 N/A

TAGS: BEXP, JA, BFOL

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/03/P022
2. 100675
3. G. FURNESS
4. 588 JAPAN
5. IAD
- 6A. REPLY TO--
- 6B. TOMOHIDE MATAYOSHI, VICE-PRESIDENT
- 6C. MATAYOSHI & CO. LTD.
- 3-5-7 TOMARI, NAHA (900), OKINAWA, JAPAN
7. CABLE: KIKAI-MATAYOSHI, NAHA, JAPAN TEL 0988-68-2176
8. CO. REF. BANK OF THE RYUKYUS (TOMARI BRANCH)

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CPO BOX 310, NAHA, OKINAWA, JAPAN

9. 104-11. 9A. DIRECT SALE AND POSSIBLE AGENCY

10. DESCRIPTION:

3546131-0000. ANGLE GRINDERS, POLISHERS, SANDERS

3546132-0000. STRAIGH GRINDERS/DIE GRINDERS

3546133-0000. SANDERS, BELT

3546134-0000. SANDERS, OSCILLATING RECIPROCATING
AND VIBRATING

3546238-0000. PNEUMATIC POWER DRIVEN HAND TOOLS
(DRILLS, SCREWDRIVERS/NUT-RUNNERS)

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3546237-0000. PNEUMATIC PERCUSSION TOOLS (RUNNERS, CHIPPERS,

SCALTERS, HOLDER-ON, ETC)

MATAYOSHI IS THE LARGEST WHOLESALE-DISTRIBUTOR OF MACHINE TOOLS, CONSTRUCTION MACHINERY EQUIPMENT, COMMUNICATION EQUIPMENT AND SUPPLIES, WELDING MACHINES, TOOLS AND EQUIPMENT, HARDWARE, POWER-DRIVEN HAND TOOLS, DO-IT YOURSELF TYPE MACHINE TOOLS AND EQUIPMENT IN OKINAWA WITH A BRANCH IN OSAKA AND GOOD BUSINESS CONNECTIONS WITH CONSTRUCTION FIRMS AND HARDWARE/MACHINE TOOLS DEALERS IN OKINAWA, FIRM HAS POTENTIAL SALES CAPACITIES IN BOTH OSAKA AND

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OKINAWA. ANNUAL SALES IN 1974 WERE ABOUT \$4 MILLION. HAS 58 EMPLOYEES. PLANS TO STRENGTHEN SALES LINE OF HARDWARE ITEMS, POWER/HAND MACHINE TOOLS, INCLUDING DO-IT-YOURSELF TYPE PRODUCTS WITH TOTAL IMPORTS OF \$1.3 MILLION. POTENTIAL SUPPLIERS SHOULD REPLY ASAP, QUOTE FOB AND CIF NAHA. BUYER NEEDS CATALOGUES OR BROCHURES WITH SPECIFICATIONS, ETC. BUYER PARTICIPATED IN NATIONAL HARDWARE SHOW IN CHICAGO. SYLVESTER

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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